



**STARKEY**  

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**MORTGAGE**

February 17, 2006

Ronni Gallup  
Tom Grisak Estate Homes, Realtors  
103 West Main Street  
Allen, TX. 75013

Ronni,

I just wanted to send you a quick letter for two reasons.

Thank you so much for your confidence in me, my team, and my company. I really appreciate the referral business, and I very much enjoy working with you and your clients. I look forward to working many more future transactions with you and your cliental.

Also, I wanted to express my amazement at how much you have accomplished in the Real Estate world in such a short amount of time. \$10 million in Real Estate transactions in just your 1<sup>st</sup> year as a full-time agent is awesome. Congratulations! I've been very impressed with the relationships your carry with your clients. Every client of yours I speak with, just raves about you, your service, and most importantly – your personality. I tell each of them that they could not have picked a better agent in this market (or in any other market – for that matter) to work with. I know you genuinely care about your clients and their needs, and are not just looking out for yourself and any financial gain. I know your work ethic cannot be outdone, or even matched. From your 1<sup>st</sup> conversation with a client, to the actual closing table - you are with them every step of the way. You are a true asset to Tom and his company. Awesome Job!

Congratulations again, and keep making people happy in 2006!

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeff W. Petty', written in a cursive style.

Jeff W. Petty  
Personal Mortgage Consultant  
WR Starkey Mortgage